

# International Sales Manager Railway (all genders)



## Responsibilities

- Identification and acquisition of new customers and projects in the railway sector
- Development and maintenance of existing networks and relationships with business partners
- Creation of customised solutions and offers in close cooperation with our application engineers
- Implementation of sales and marketing strategy to the railway sector
- Participation in trade fairs as well as railway events/ conferences



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- · Technical understanding
- Ideally knowledge in the field of vibration isolation/ vibration technology/track superstructure
- Strong negotiation skills
- Fluent business English
- Willingness to travel
- High customer orientation and strong communication skills



### **Perks & Benefits**

- The security of a successful company with a high level of responsibility
- · Flat hierarchies and short decision-making processes
- Performance-related and attractive remuneration system
- Extensive benefits, including a company pension scheme, company bike, company fitness
- · Company car also for private use



## **Application Process**

Does the job description correspond to your knowledge and wishes? If so, we look forward to receiving your application documents, preferably as an online application, with your earliest starting date and salary expectations.

#### Please send your full application to:

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